

# SILVERLININGS

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TATA HITACHI CONSTRUCTION MACHINERY COMPANY PRIVATE LIMITED

# Message from the MANAGING DIRECTOR



Dear Colleagues,

As we welcome the New Year, I extend my warmest wishes to you and your families for good health, happiness, and continued success.

With the beginning of this new year with renewed energy and high spirits, it is an opportune moment to reflect on the period gone by—a phase marked by strong momentum, meaningful engagements, and important achievements for Tata Hitachi. Each of these milestones reinforces our confidence and provides greater clarity as we continue our journey of sustainable growth, operational excellence, and long-term value creation.

Our participation at EXCON 2025 stood out as a defining highlight of the year. The event provided a powerful platform to showcase Tata Hitachi's technological leadership, global collaboration, and future-ready product portfolio. Key highlights from EXCON 2025 include:

- Visit of the Hitachi Construction Machinery Middle East Corporation (HMEC) team and a delegation from South Africa, reinforcing strong global collaboration and alignment.
- Display of our electric machines, including the 33E Electric and EX 210LC Electric, reflecting our commitment towards sustainable and future-focused solutions.
- Showcase of a wide range of newly launched attachments, addressing diverse customer applications and productivity needs.
- Exceptional customer response to our mining marvels, notably the ZAXIS 490H Ultra and ZAXIS 890, reaffirming Tata Hitachi's leadership in the mining segment.
- Unveiling of the Reliable Orange campaign—an expression of our unwavering promise to deliver dependable performance, robust machines, and consistent support across diverse applications and geographies in India.

And the presence of Mr. Masafumi Senzaki – President & Executive Officer, COO, HCM, Japan at EXCON 2025, along with his deep engagement with key dealers, customers and vendors, further strengthened the trust-based partnerships that are fundamental to our success.

Adding to this strong momentum, December 2025 marked a significant sales milestone, with the sale of over 1,000 machines in a single month. This remarkable achievement is a testament to the relentless efforts, commitment, and execution excellence of our sales teams across regions, supported by cross-functional collaboration and dealer partnerships.

Tata Hitachi also received recognition at prestigious platforms, including the Yellow Dot Award and honours at the Business World SCM Leadership Conclave & Awards 2025. These accolades reflect our continued focus on design excellence, supply chain leadership, process discipline, and strong cross-functional collaboration—capabilities that enable us to remain competitive and customer-centric in a dynamic market environment.

The visits of Narukawa San to our Kharagpur and Dharwad plants further reaffirmed the strength of our manufacturing ecosystem and the depth of collaboration across teams. These interactions highlighted our shared commitment to operational excellence, safety, quality, and continuous improvement across all functions.

We also strengthened our market presence through participation in the International Mining Equipment Exhibition, Kolkata, and the Renewable Energy Expo, DELHI NCR, underscoring our focused and future-ready approach towards mining, infrastructure, and emerging energy sectors.

Another proud milestone was the handover of the 200<sup>th</sup> Tata Hitachi Certified Equipment, reinforcing growing customer confidence in our certified machines and comprehensive lifecycle solutions. Additionally, the inauguration of state-of-the-art new Dealer Machine Care Facility at Sri Dhanalakshmi Auto, Vijayawada further enhanced our service footprint and reinforced our commitment to staying closer to customers.

Encouragingly, we have received strong orders for our ultra-large mining machines, including the EX 1900-6 electric and EX 2600-7/-6 from our key account customers and Coal India. Reaffirming our leadership position and technical capability in the mining segment.

Alongside business achievements, multiple employee engagement initiatives were undertaken across Tata Hitachi geographies to sustain momentum, strengthen collaboration, and keep our teams motivated and aligned with organizational goals.

None of these achievements would be possible without the dedication and commitment of our employees, the trust of our customers, and the continued support of our dealers and partners. As we move ahead, we remain firmly committed to building a stronger, more resilient future—anchored in reliability, performance, and shared progress.

I wish you all a very happy, healthy, and successful 2026.

Warm Regards,  
**Sandeep Singh**  
Managing Director  
Tata Hitachi

# ACCOLADES RECEIVED

## Tata Hitachi Wins Yellow Dot Award

We are proud to announce that Tata Hitachi – Kharagpur has won the 5<sup>th</sup> Edition of the EXCON Yellow Dot Award 2025 in the category of Design Excellence and Innovation—our first-ever win in the Design category. The award was conferred for the TL 340H Prime BS-V Wheel Loader, recognized as the most energy-efficient wheel loader in the 3-ton category.



### Award Topic:

Energy Efficient Hydrostatic Technology in TL 340H Prime CEV-V Wheel Loader

### Presenters from Tata Hitachi:

Ajoy Paul (Design, Kharagpur)  
Vinit Kumar (Product Development, Kharagpur)  
Kanav Sharma (Corporate Communications)

### Mentors:

Japesh Bandopadhyay, Prabhas Kumar & Kallol Biswas (Design)  
Kingsuk Chowdhury (Product Development Team)

This achievement reflects Tata Hitachi's continued commitment towards design-led engineering, energy efficiency, and sustainable innovation, while further strengthening our position in the high-performance wheel loader segment.

## Tata Hitachi Wins ENCON 2025

ENCON is an annual business competition on Energy Conservation and Sustainability organized by the Confederation of Indian Industry (CII). In the 18<sup>th</sup> edition of the ENCON Awards 2025, the Tata Hitachi – Kharagpur Plant secured the Winner position and was declared a Front Runner (the highest category), followed by Tata Motors – Jamshedpur and ITC – Kolkata, who secured 2<sup>nd</sup> and 3<sup>rd</sup> positions respectively.

This year, more than 100 teams participated, out of which 32 teams were shortlisted for the final presentations held on 30<sup>th</sup> & 31<sup>st</sup> October 2025. Participating teams were assessed by an eminent jury panel across parameters including Energy Saving, Decarbonization, Water Conservation, and ESG Initiatives.

The award ceremony took place at Hyatt Regency, Kolkata on 16<sup>th</sup> December 2025, and awards were presented by the Hon'ble Minister-in-Charge of Non-Conventional & Renewable Energy Sources, Government of West Bengal.

Tata Hitachi was represented by:

Mr. Suraj Prasad Upadhyay – Head, Maintenance (Kharagpur)  
Mr. Jayanta Karmakar – Head, Manufacturing Excellence (Kharagpur)  
Mr. Ramani Kant Mishra – Electronic & IoT Maintenance (Kharagpur)

Mr. Abhijit Pathak – Paint Shop, Assembly & Water Maintenance (Kharagpur)

This achievement is a testament to our leadership's commitment towards process efficiency, waste elimination, and adoption of new technologies, leading to lower carbon emissions, improved sustainability performance, and overall cost savings. It reinforces Tata Hitachi's continued focus on being a responsible, efficient, and future-ready organization.



### Kharagpur Plant Secures Champion of Champions Title

Tata Hitachi Kharagpur was acknowledged as Champion of Champions and Super Challengers at the CII organized National Year-End Final Competition, securing the Champions Trophy (amongst Platinum awardees) and Challengers Trophy'25 (amongst Gold and Silver awardees). In addition to these recognitions, Tata Hitachi (Kharagpur) also bagged multiple individual awards, including 03 Jury Champion (Second) awards, 03 Star Champion (Third) awards, 04 Jury Challenger (Second) awards, and 01 Star Challenger (Third) award. The achievements reflect the collective excellence and competitive spirit of the teams.

In the picture, representatives from Tata Hitachi, Kharagpur are seen receiving the awards from CII officials, showcasing the overall accolades secured by the Kharagpur team.



### Business World SCM Leadership Conclave & Awards 2025

Business World SCM Leadership Conclave & Awards 2025 is a Flagship Annual Event conducted by the Business World Magazine Group. This time this prestigious event was conducted at Hotel Eros, Delhi on 17<sup>th</sup> December.

This event, comprises talks by eminent Speakers from the CPOs of Leading Industries and Academic Heads in the field of Supply Chain Management. Also many Panel discussions are organised.

In the Ceremony of Supply Chain Awards, around 200 + applicant companies had participated with 70+ nominations. There were 11 Organisational award categories with 2/3 awards each. I am happy to announce that Tata Hitachi won the Silver Award in the category of "Collaborative Supplier Partnership". Manish Kumar and Nilanjan Das accepted the award on behalf of Tata Hitachi. The Jury comprised of eminent former CPOs from Leading Industries, CEOs, Former Senior Bureaucrats & IIM Professors.



### Transmission Triumphs at 36<sup>th</sup> CII Regional Work Skill Competition 2025

We are proud to congratulate Mr. Ajay Kumar Singh from the Transmission Shop for his outstanding achievement at the 36<sup>th</sup> CII Regional Work Skill Competition 2025. Demonstrating exceptional technical expertise, precision, and professionalism, he secured the 1<sup>st</sup> Prize in the Miller Category, standing out among the best talents in the region. This remarkable accomplishment reflects his dedication to craftsmanship, adherence to quality, and commitment to continuous improvement. His success not only brings laurels to the organization but also inspires the workforce to strive for excellence and uphold the highest standards of manufacturing skill.



### CII National Finals: Kharagpur Triumphs

Tata Hitachi Kharagpur secured multiple top honors at the CII events, including the prestigious Champion of Champions and Super Challengers titles.

Event	Month	Category	Award	Theme	Team Members
19 <sup>th</sup> CII National Poka Yoke Competition	Oct'25	Control	GOLD	Implementation of POKA YOKE to eliminate the chance of variant mis-match for ZAXIS 490 model on ZAXIS 470 model & vice versa	Deepak Singh (P.E.), Manas Karmakar (P.E.), Tarit Salui (P.E.), Soumen Mondal (QA), Ashim Kumar Gorai (Fab.), Sudip Banerjee (Tool Room).
23 <sup>rd</sup> CII National Circle Competition	Oct'25	KK Circle	GOLD	To reduce consumption of Grinding Paper in Booms Fabrication	Fabrication : Abhishek Shukla , Banisha Ghosh, Ankit Agrawal, Soumen Mondal (QA), Ashim Kumar Yadav, Lakhi Kant , Jugal Kishor
23 <sup>rd</sup> CII National Circle Competition	Oct'25	Delivery/ SHE Improvement	GOLD	Delivery adherence in Heavy Machine Shop	Production Engineering : Niraj Kr. Mishra, Manas Karmakar , Nitesh Kumar, Pritesh Kankariya, Keshav Goswami, Tarit Salui
54 <sup>th</sup> CII National Kaizen Competition	Nov'25	Renovativen	Platinum	CO <sub>2</sub> emission reduction through Waste Heat Recovery	Debasis Mukherjee(Maintenance), Sudeep Pandey (Maintenance), Gourab Saha(Maintenance), Sunil Pandey (Production), Amit Suman(Production), Amiya Biswal(Planning), Abhijit Pathak (Maintenance), Ayush Kumar(-Maintenance)

# HIGHLIGHTS OF THE QUARTER

## Tata Hitachi at EXCON 2025

Tata Hitachi made a strong impact at EXCON 2025 in Bengaluru with the unveiling of its 'Reliable Orange' theme, showcasing a comprehensive line-up of next-gen construction and mining machinery, electric excavators, and industry-specific attachments. The pavilion was inaugurated by Mr. Masafumi Senzaki, President & Executive Officer, COO of Hitachi Construction Machinery, Japan, reaffirming HCM's long-standing partnership and commitment to India's infrastructure growth story.

Key attractions included the launch of the EX 210LC Electric, 33e Electric, and the new ZAXIS 890LCH mining excavator, alongside an extensive range of customized attachments such as the Solar Panel Lifter, Crusher Bucket, Magnum series breakers, Tilt Coupler, and Mini Excavator Grapple.

Visitors also experienced live demonstrations, digital platforms like ConSite, InSite and e-Dost, and an expansive equipment portfolio spanning Mini, Infra, Construction, and Mining categories. With over 120,000 machines built on superior fuel efficiency, durability, and resale value, Tata Hitachi reinforced its legacy of reliability and customer trust while signaling the commitment to sustainability, innovation, and shaping the future of India's construction ecosystem.



### Tata Hitachi at EXCON 2025



### Tata Hitachi at Renewable Energy Expo 2025

Tata Hitachi participated in the Renewable Energy Expo at India Expo Centre, Greater Noida (30<sup>th</sup> Oct–1<sup>st</sup> Nov 2025), a hub for clean-energy stakeholders. The company showcased the NX 80 excavator with specialized attachments—Solar Module Lifter and Auger—highlighting efficient, application-driven solutions for solar project installation. The event enabled engagement with contractors and developers while reinforcing Tata Hitachi’s role in emerging, sustainability-aligned infrastructure.



### Tata Hitachi at International Mining, Equipment, and Minerals Exhibition (IME) 2025

Tata Hitachi participated in IME 2025, held at Biswa Bangla Mela Prangan, Kolkata, between 30<sup>th</sup> October and 2<sup>nd</sup> November 2025. The participation underscored Tata Hitachi’s commitment to driving sustainable mining practices within the sector. Throughout the exhibition, Tata Hitachi stakeholders engaged with customers, partners, and industry peers to share insights on advanced technologies, operational excellence, and environmentally responsible solutions that support India’s vision for self-reliant and sustainable industrial growth.



## Inauguration of SDL's Integrated Facility – Mangalagiri, Andhra Pradesh

Sri Dhana Lakshmi Auto Agencies Pvt. Ltd. recently inaugurated its new Integrated Facility for Sales, Service, Spare Parts, and Machine Care Facility (MCF) at Mangalagiri, Andhra Pradesh, on 15<sup>th</sup> October 2025.

The inauguration ceremony was graced by Shri Nara Lokesh Garu, Hon'ble Minister for HRD, ITE&C and RTG, Government of Andhra Pradesh, as the Chief Guest, along with Mr. Sandeep Singh, Managing Director, Tata Hitachi, as the Guest of Honour. Also present on the occasion were Mr. K. Ram Mohan Garu, Chairman – Lakshmi Group, and Mr. Jairam, Managing Director – Lakshmi Group.

Speaking on the occasion, Mr. Sandeep Singh, Managing Director, Tata Hitachi, stated that the new integrated facility will serve as a one-stop destination for sales, service, and spare parts, significantly strengthening Tata Hitachi's footprint in Andhra Pradesh and enhancing customer reach and service capabilities across the region.



## OTHER NEWS

### Quality Month

Kharagpur and Dharwad plant celebrated Quality Month – November 2025 under the theme “Crafting Quality, Creating Trust.” The inauguration on 12<sup>th</sup> November included flag-hoisting, oath taking, theme unveiling, and motivational talks by senior leaders. A quality-awareness skit and showcase of Tata Hitachi best practices reaffirmed our commitment to excellence. The month featured training programs, competitions, and collaborative workshops involving employees, contractual staff, and vendor partners — culminating in awards and recognitions.



### CII Manufacturing Conference

Tata Hitachi participated in the CII Manufacturing Conference on 27<sup>th</sup> November 2025. Guruprasad H (Head-IT) spoke on Emerging Clusters of Smart Manufacturing, highlighting AI/ML initiatives at Kharagpur and Dharwad plants and the company's investments in the Hubballi–Dharwad smart cluster.



### PARAMPARA – Workshop for 2<sup>nd</sup> Generation Dealer Principals

PARAMPARA, a dedicated workshop for 2<sup>nd</sup> Generation Dealer Principals, was conducted on 17<sup>th</sup>, 18<sup>th</sup>, and 19<sup>th</sup> December 2025 in Bengaluru. The three-day program saw the participation of 20 second-generation dealer principals who are actively involved in dealership operations and are expected to assume leadership roles in the future.

The workshop was supported by a team of Tata Hitachi members from Corporate and Regional offices, who actively engaged with the participants and provided mentorship and guidance throughout the sessions. The program proved to be highly impactful, with our Managing Director, Mr. Sandeep Singh, personally interacting with the participants and sharing his perspectives while setting a clear direction for the next generation of dealership leadership.



### Enabling Growth. Empowering Partners

Tata Hitachi partnered with Union Bank of India on October 16<sup>th</sup>, 2025, to roll out Channel Financing—reinforcing our commitment to empowering dealers and building a stronger ecosystem.



### Synergy 2025

Synergy 2025, a strategic North Zone meet, was held from 3<sup>rd</sup> to 5<sup>th</sup> November in Kasauli, Himachal Pradesh. The event brought together the Service & Parts teams of N1 along with select senior sales officers for brainstorming, knowledge-sharing, and actionable planning to strengthen dealership performance across CSD in the second half of the year.



### Design Champions Hackathon 2025 – Celebrating Innovation

The Design Champions Hackathon, held from 15<sup>th</sup> to 19<sup>th</sup> September, witnessed innovative problem-solving. The award ceremony on 14<sup>th</sup> October showcased the top five teams, who presented impactful solutions and were recognized for their design excellence and engineering innovation.

Winners:

- Champion: Mr Krushnakant Jare & Mr Nithin Raj – Dharwad
- 1st Runner-Up: Mr Deepak Kumar Panda & Mr Luckyram Sahu – Kharagpur
- 2nd Runner-Up: Mr Dhanush Patil & Mr Gangadhar D – Dharwad.



# PLANT NEWS

## DHARWAD

### Itochu Corporation — Plant Visit

Delegates from Itochu Corporation — Osamu Tano-san, Kensei Watanabe-san, and Seika Otake-san visited the Dharwad Plant on 14<sup>th</sup> November 2025 to understand plant operations and oversee the manufacturing facilities. The visit provided an opportunity to showcase our capabilities and engage in meaningful discussions on manufacturing processes and collaboration opportunities.



### HMEC and HCAF – Plant Visit

Delegates from HMEC and HCAF — Mr. Norio Hisatomi, Mr. Aycan Guven Akalin, Mr. Ahmed Ibrahim Karar, Mr. Subhash Meethale, and Mr. Wade Peterson visited the Dharwad Plant on 11<sup>th</sup> December 2025 to understand plant operations and oversee the manufacturing facilities. The visit provided an opportunity to showcase our production capabilities and exchange insights on operational excellence.



### Yoshihiro Narukawa-san — Plant Visit

Yoshihiro Narukawa-san and Takumi Takemasa-san visited the Dharwad Plant on 12<sup>th</sup> December 2025. During the visit, they reviewed the RT15 and also visited suppliers RSB and Hydrolines PIP as part of their agenda. The visit facilitated productive discussions on product review, supplier performance, and ongoing improvement initiatives.



### Visit to Tata Motors

A team comprising members from Design, QA & SCM (Dharwad Plant) visited Tata Motors, Dharwad to attend a supplier exhibition. The visit helped them to explore and meet key suppliers and gain insight.



### Sruthi — Celebrating Design Excellence

The Design team hosted “Sruthi,” a unique initiative aimed at fostering creative thinking and strengthening core design competencies. The program served as a structured platform for participants to demonstrate innovation, technical capability, and professional excellence.

Launched on September 20<sup>th</sup>, 2025, at IIT Dharwad, the program culminated in a grand award ceremony on October 29<sup>th</sup>, 2025. From a total of 14 entries, five standout submissions were shortlisted for the finale and presented before the jury.

The event recognized exceptional talent and contributions. Mr. Krushnakant Ashok Jare earned the top honor, while Mr. Shreyas Huddar secured the runner-up position.

Sruthi continues to reinforce the culture of design excellence, encouraging individuals to push boundaries and contribute meaningfully to the organization’s innovation journey.



### Shodha Yantriki 2025

IIT Dharwad invited Tata Hitachi to the 5<sup>th</sup> MMAE Research Symposium, “Shodha Yantriki-25,” held on 1<sup>st</sup>–2<sup>nd</sup> December 2025. The symposium served as a platform for research exchange and academic collaboration across Mechanical, Materials, and Aerospace Engineering.

Tata Hitachi was represented by Mr. Anil Kumar (Design Team, Dharwad), who delivered a presentation on “Evolution of Construction Machinery Worldwide,” highlighting key innovations shaping the industry and future R&D opportunities. The session also underlined the scope for stronger industry–academia collaboration to drive next-generation innovation.



Key themes included advancements in electric vehicles, AI, automation, and new attachment technologies. The symposium enabled meaningful knowledge sharing and reinforced Tata Hitachi’s focus on technology-led development.

## Hitachi Development Centre India (HDCI) — Plant Visit

Engineers from Hitachi Development Centre India (HDCI), Hubli, visited the Dharwad Plant on 3<sup>rd</sup> December 2025 as a part of their ongoing training program. The visit provided them with practical exposure to plant operations, processes, and shopfloor practices. It served as an excellent opportunity to deepen their understanding of real-world manufacturing environments and strengthen cross-functional learning.



## WAG Team Get-Together

The Dharwad Plant WAG committee members came together for a warm and engaging lunch at Hotel The Grand Mastiff. The gathering was further enriched by the presence of senior members, creating a meaningful space for connection, conversation, and shared experiences. The interaction reinforced camaraderie within the team and strengthened the collaborative spirit of the WAG community.



## Corporate Cricket League 2025

Team Tata Hitachi secured Runner Up in the Corporate Cricket League 2025, held on 22<sup>nd</sup> & 23<sup>rd</sup> November 2025 at Karnataka Forest Academy, Dharwad. The event brought together 20 teams from various companies in the region (Belur Industrial Area), each competing with energy and enthusiasm.



## Cricket Tournament

Tata Hitachi Dharwad Plant organized an exciting cricket tournament from 5<sup>th</sup> to 6<sup>th</sup> December 2025 at the Police Sports Ground, Dharwad. The event witnessed participation from 14 teams, including a special mixed team comprising women and senior members. The tournament was filled with thrilling moments, strong competition, and excellent display of team spirit.

After two days of intense matches, the Fabrication team emerged as the Champions, with the Dispatch team securing the Runner-up position. Individual performances were also recognized through special awards presented at the closing ceremony.

Individual Awards:

- Best Fielder: Mr. Ningappa Maritammanavar
- Best Bowler: Mr. Abdulrazak Nannesabnavar
- Man of the Match: Mr. Pandurang Ashok Torlekar
- Man of the Series: Mr. Ishwaragowda Hiregoudra

The tournament successfully promoted sportsmanship, healthy competition, and camaraderie across teams.



### CSR – Skill Development

Under CSR Skill development initiative Women Empowerment Tailoring Training Program was conducted in association with RSETI Haliyal.



### CSR – Education & Literacy

As part of our Education and Literacy initiative, an RO water purification plant was installed at Garag Government Girls' School in Dharwad. This initiative ensures access to clean and safe drinking water for 345 girl students, supporting their health, well-being, and learning environment.



### Dental Check-up Camp

A Free Dental Check-Up Camp was organized at the Dharwad Plant on 3<sup>rd</sup> November 2025 in association with the Rotary Club of Belur and SDM College of Dental Sciences & Hospital, Dharwad. The initiative aimed at promoting oral health awareness and providing preventive dental care support to employees.



### World Soil Day

Dharwad Plant marked World Soil Day with tree plantation activities and awareness programs highlighting the importance of soil health. The initiative, led by senior leadership, reinforced our commitment to sustainability and environmental stewardship.



### CSR Camp

Health check up camp for school children conducted at Narendra Government School Dharwad, in association with Children Academy Dharwad around 500 children covered.



### 11<sup>th</sup> CII National Kaizen Circle Competition 2025

The 11<sup>th</sup> CII National Kaizen Circle Competition 2025 witnessed outstanding participation, with 27 presentations in the category of Best Kaizen for Safety Improvement from organizations across diverse sectors. The event showcased exemplary case studies and impactful safety-driven Kaizens focused on improving workplace standards and operational safety.

Tata Hitachi was honored with the GOLD AWARD under the category “Best Kaizen for Safety Improvement,” recognizing the team’s commitment toward continuous improvement and safety excellence.

	Name	Role	Dept
1	 <b>Om Prakash Sharma</b>	<b>Presenter</b>	<b>QA testing</b>
2	 <b>Basavaraj G. Sunkad</b>	<b>Presenter</b>	<b>Production Imp Grp</b>
3	 <b>Sangamesh H</b>	<b>Team member</b>	<b>Production Mini Assembly</b>
4	 <b>Prashant Kumar</b>	<b>Team member</b>	<b>PE</b>
5	 <b>Raghavendra VK</b>	<b>Team member</b>	<b>PE</b>
6	 <b>Kamalesh B</b>	<b>Team member</b>	<b>Production Assembly</b>

### Dharwad EEC Team Visit — Russi Mody Centre for Excellence, Jamshedpur

A delegation from the Dharwad EEC team comprising Mr. Sangappa A, Mr. Chandrashekar T., Mr. Vardhaman G., Mr. Nagappa F. K., Mr. Shivanand D., Mr. Nagappa K., Mr. Umesh G., Mr. Bamappa B., Mr. Nagendra G., Mr. Mallikarjun A., and Mr. Prasad Shetty visited the Russi Mody Centre for Excellence in Jamshedpur.

The visit provided an opportunity for knowledge sharing and exposure to excellence-driven organizational practices, reinforcing continuous learning and capability enhancement within the team.



### CII – 18<sup>th</sup> National Competitiveness & Cluster Summit

The 18<sup>th</sup> National Competitiveness & Cluster Summit, organized by CII, was held on 7<sup>th</sup> and 8<sup>th</sup> October 2025 in New Delhi. A total of 30 teams presented their case studies under the same competition category, showcasing innovative solutions and improvement initiatives from various industries.

Tata Hitachi participated with a case study titled “Impulse Test Setup for Hydraulic Tanks,” demonstrating technical innovation and problem-solving within the hydraulic system domain.



## PLANT NEWS

### KHARAGPUR

#### Visit of HCM Senior Management Team

Yoshihiro Narukawa (VP & Executive Officer, HCM) along with Takumi Takemasa (Asst Mgr.- Development Purchasing Sec. HCM) visited the Kharagpur Plant on 10<sup>th</sup> December 2025. They had a detailed discussion on Project Rebound, followed by tree plantation and group photograph at the Partnership Globe.

Dignitaries undertook a comprehensive shop-floor tour. Narukawa San was impressed by Tata Hitachi Kharagpur Plant excellence in maintaining Safety, 5S & Sustainability standards along with participation in PRIDE, SGA & Kaizen. Narukawa San appreciated the passion & dedication of our team in Improvement projects under RT15, VAVE, Jishuken, CO<sub>2</sub> reduction Kaizens. The dignitaries appreciated our digitalization and IoT projects and the innovative thinking of our team members.



### Norway Delegates Visit

A delegation from AMV Norway, led by Group CEO Mr. Peder Andersen, visited the Tata Hitachi Kharagpur facility to review our manufacturing capabilities. The visit included a detailed technical presentation, followed by a comprehensive facility walkthrough, covering key production processes and quality systems.

The delegation expressed high satisfaction with the manufacturing capabilities, operational standards, and process discipline demonstrated during the visit, reaffirming confidence in Tata Hitachi's engineering and production strengths.



### Student Visit

Students from the Vinod Gupta School of Management, IIT Kharagpur, visited the Tata Hitachi Kharagpur Plant for an industrial immersion session. The visit offered first-hand insights into manufacturing processes, operations, and the construction equipment industry.



### Visit of Sainik Infratech Representatives

Representatives from Sainik Infratech, Jharkhand, visited Tata Hitachi – Kharagpur on 18<sup>th</sup> and 19<sup>th</sup> December 2025. As one of our key customers, their visit included discussions on products, operations, and overall facilities, providing a comprehensive understanding of Tata Hitachi's systems and capabilities.

The customers expressed satisfaction with the interactions and arrangements made during the visit. The engagement helped in strengthening the business relationship and building greater confidence for future collaboration.



### Nepal Customer Delegation Visit

Customers from Nepal visited Tata Hitachi, Kharagpur for an official meeting and plant tour. Discussions focused on product features, quality standards, and service support, providing deeper insights into Tata Hitachi's engineering and operational strengths.

The visit helped in building customer confidence, strengthening the relationship, and paving the way for enhanced future business opportunities between both organizations.



### Quality Excellence

Mr. Vivek Singh (Head – Transmission, Tata Hitachi, Kharagpur) participated as a member of the Jury Panel at the 38<sup>th</sup> Convention of Quality Circle organized by the CII – Jharkhand Chapter. He played a key role in the event by evaluating ideas and providing constructive feedback to drive continuous improvement and excellence.



### Dhanbad Customer Visit

Customers from Dhanbad visited Tata Hitachi, Kharagpur for business discussions and product interactions. The visit proved valuable in strengthening customer relationships and enhancing engagement with key stakeholders in the region.



### Prism Johnson Customer Visit

Customers from Prism Johnson (Satna, Madhya Pradesh) visited Tata Hitachi, Kharagpur for the inspection of a ZAXIS 370 Ultra machine. The inspection was carried out as per the standard procedure and concluded successfully, reinforcing confidence in our quality processes and product performance.



### Indoor Sports Events

Employees actively participated in the Indoor Sports Events, displaying great enthusiasm, competitive spirit, and sportsmanship throughout the tournament. The winners are listed below:

Game/ Event Name	Winner Name (Male)	Winner Name (Female)	Runners Name (Male)	Runners Name (Female)
<b>Carrom</b>	Sk Nizamuddin (FPS) Sk Sakir Hossen (FPS)	Sushree Sangita Beura ( Assy.) Janhavi Kumari (PPC)	Nazir Mallick, Sk Abdul (Assy.)	Kampara Tanuja (QA) Prayaga Sunita (HR)
<b>Chess</b>	Himanshu Singh (SCM) Abhishek Shukla (Fab.)	Sudipta Lahari (Trans)		Janhavi Kumari (PPC)
<b>TT</b>	Aribam Bangshilal Sharma (Fab.)	Janhavi Kumari (PPC)	Supratim Ghosh (Design)	Sushree Sangita Beura (Assy.)
<b>Billiards</b>	Lal Mohammed Hossain (Admin.)	Anchal Diman (SCM)	Somen Lodh (HR)	Janhavi Kumari (PPC)



### Inter-Company Badminton Tournament

An Inter-Company Badminton Match was organized by Tata Hitachi, Kharagpur on 4<sup>th</sup> December 2025, with teams from Tata Metaliks, Tata Bearing, and Tata Hitachi participating in the tournament.

The semi-final match was played between Tata Metaliks and Tata Hitachi, with Tata Hitachi securing a win and advancing to the final. The final match was played with great enthusiasm, and Tata Hitachi emerged as the winner of the tournament.

The event fostered teamwork, sportsmanship, and healthy inter-company relationships, creating a spirited environment and strengthening bonds among participating organizations.



## Inter-Department Badminton Tournament

An Inter-Department Badminton Tournament was conducted at Tata Hitachi, Kharagpur from 14<sup>th</sup> November to 17<sup>th</sup> December 2025. The event saw enthusiastic participation from employees across departments, with both male and female categories contributing to a highly spirited and competitive atmosphere.

### Final Results:

#### Women's Singles

Winner: Shivani Srivastava (SCM),  
Runner-up: Resham Naaz (PPC)

#### Women's Doubles

Winners: Jhanvi Kumari (PPC) & Sushree Sangeeta (Assembly),  
Runners-up: Binikta Nayak (LFG) & Anchal Diman (SCM)

#### Men's Team Tournament

Winners: Design Department (Team: Satish Kr. Singh, Lucky Ram Sahu, Srirama Rayavarapu, Roshan Kumar, Deepak Kr. Panda),  
Runners-up: Maintenance Department (Team: Agam Prakash, Suraj Upadhyay, Purusottam Kr. Singh, Ramesh Jana, Neelesh Gorai)

The tournament fostered a strong sense of team spirit, healthy competition, and inter-departmental camaraderie, contributing to employee engagement and workplace well-being.



### Inter-Department Volleyball Tournament

An Inter-Department Volleyball Tournament was organized at Tata Hitachi, Kharagpur, featuring an energetic and highly engaged participation from employees across functions. A total of 20 matches were played over 14 days (from 16<sup>th</sup> to 28<sup>th</sup> November 2025) with 10 teams representing different departments.

Final Results:

Winner: Midi Fabrication

Runner-up: Finance / QA / ME / PE

The tournament encouraged teamwork, competitive spirit, physical fitness, and inter-departmental bonding, adding to the overall employee engagement and workplace enthusiasm.



### Corporate Quiz Challenge

The Kharagpur Management Association (KMA), in collaboration with Tata Bearings and the Vinod Gupta School of Management (VGSOM), IIT Kharagpur, successfully organized “Quizzard’ 25”, a corporate quiz competition held on 14<sup>th</sup> October 2025. The event brought together teams from multiple organizations across Kharagpur, with rounds covering current affairs, history, geography, science, sports, art, culture, and entertainment, creating an engaging and intellectually stimulating experience for all participants.

Winners:

Champion: Abhishek Shukla (Midi Fab.) & Soumyadip Maity (PPC)

First Runner-Up: Kundan Kumar (PPC) & Debayan Ganguly (PPC)



### Blood Donation Camp at Kharagpur Plant

The second Blood Donation Camp of FY 2025–26 was held on 14<sup>th</sup> November 2025 at the Kharagpur Plant, witnessing an encouraging participation from employees and contract workforce. A total of 107 units of blood were donated, reflecting the organization's continued commitment to community health and social responsibility.



### 13<sup>th</sup> Regional Kaizen Competition

Sandeep Mishra (Head VQC) was the chief jury for 13<sup>th</sup> Regional Kaizen Competition organized by ACMA. He shared his thought-provoking ideas on daily improvements and their sustenance.



## Strengthening EHS Culture at Kharagpur

During the Oct'25 – Dec'25 quarter, the Kharagpur Plant continued to strengthen its EHS culture through enhanced safety audits, skill-building trainings, and health awareness programs. Focused efforts on waste segregation, hygiene, and near-miss reporting further reinforced compliance and workplace accountability across operations.



Statutory Eye Checkup Conducted by Ophthalmologist



Training Session on Safety Assurance M/s Synergy Management



Snake Bite Awareness Session by M/s Wildlife Conservation Consultant.



Mock Drill on Electrical Shock



On the Spot Quiz Contest on Monthly Theme



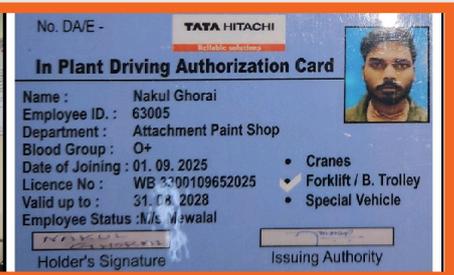
Awarding Ceremony of Quiz Competition



Training on Lifting Tools & Tackles by M/s Kito India Pvt. Ltd.



Forklift Operator Authorization Training Programme with Authorization Card



Poster Competition by M/s TVS



Training on PPE's by M/s Byson



Training on LOTO by E-Square

### Festive Celebrations

The festive season was celebrated with great enthusiasm at the Kharagpur Plant, bringing employees together across departments. Cultural activities, decorations, and traditional rituals added vibrancy to the workplace and reinforced a sense of unity and camaraderie.



Birthday Celebration by WAG



Celebration of Durga Puja



Diwali Celebration by WAG

Christmas celebration was done amongst WAG members to bring everyone together in a warm festive spirit. A beautifully decorated Christmas tree and the enthusiastic members created an atmosphere of happiness & togetherness. With ceremonial cake cutting, music & snacks, gifts were exchanged by Secret Santa.



Christmas Celebration by WAG

# KEY HANDOVER & CUSTOMER MEET

## EX 350LC Prime Machine Delivered in Indore Area to Tata Hitachi KA Customer – M/s Uday Mines Indore

First EX 350LC Prime Machine delivered in Indore area to Tata Hitachi KA Customer – M/s Uday Mines Indore. Who owns one ZAXIS 370LCH Ultra, ZAXIS 220LCH Ultra and two EX 200 Infra, EX 200LC Prime, EX 200 Super and three SHINRAI Prime.



## Key Handover Ceremony of ZAXIS 890LCH at M/s PC Patel, Dongamahua, Raigarh

Key & Bouquet was handed over to Mr. Yogesh Vasani (Project Head, PC Patel). Sweets distribution done among PCP & Jindal Power Limited team.



## FMC Handover – Salem (S3 Zone)

The Full Maintenance Contract (FMC) was handed over to Key Account customers, M/s Om Sakthi Mines & Minerals, Salem, Tamil Nadu, on 01<sup>st</sup> December 2025 for 6 units of ZAXIS 220LC Ultra. The inauguration was graced by Mr. Iyya Durai, Director of M/s Om Sakthi Mines & Minerals, along with the Branch Team, marking a continued commitment to reliability, uptime, and customer partnership.



**ZAXIS 220LC Ultra Machine Delivered to Ujjain – M/s Arjun Construction**



**Machine Delivery of Model EX 350LC Prime to M/s Govind Stone Crusher, Bela, Rewa, Madhya Pradesh**



**Key Handover of ZW 225 CEV5 Wheel Loader in Gujarat to Customer M/s APEX PROTECH LLP at Dahegam, Gujarat**



**Customer Engagement Drive - Roddam, Andhra Pradesh**

A SHINRAI Customer Engagement Drive was conducted at Roddam by the South 2 Zonal Team Tata Hitachi and MG Brothers for multiple SHINRAI Customers in the Anantapur Territory. The initiative provided an interactive platform to connect with the customer, highlight the machine's superior performance and features, and strengthen long-term relationships. The engagement reinforced Tata Hitachi's commitment to customer-centric solutions by offering a first hand experience of the SHINRAI advantage.



### Key Handover Ceremony of 6 New ZAXIS 490H Ultra at M/s VPR Mining Talaipalli, Raigarh

Key & Bouquet was handed over to Mr. Sesa Reddy (Project Head, VPR Mining) & Mr. Bhuvanesh Ravichandran (Mechanical HOD). Followed by sweets distribution done among VPR Mining team.



### Key Handover & FMC Ceremony – Melmaruvathur

A key handover and Full Maintenance Contract (FMC) ceremony was organized for M/s Om Sakthi Enterprises, Melmaruvathur, Tamil Nadu, on 01<sup>st</sup> November 2025 for 11 units of ZAXIS 220LC Ultra. The inauguration was graced by Mr. Arjun, Managing Director of M/s Om Sakthi Enterprises, along with Mr. Kannan and the Zonal Team, marking the beginning of a strengthened partnership and continued customer commitment.



### New Toothpoint Promotional Activity – Villupuram, Tamil Nadu

The S3 Zonal Service Team conducted a promotional activity for the newly launched Tooth Points in the Villupuram territory, providing customers with a first-hand experience of the product. Customers appreciated the performance improvements and placed orders on the spot, reflecting the strong response the product has received in the field. As part of the initiative, a customized Maintenance Schedule Board was also handed over to customer AM Manickam, enabling better tracking of machine maintenance and uptime. This customer-centric approach continues to strengthen product adoption and engagement in the region.



# TRAINING PROGRAMS

## Operator Training Program – Madurai

Team Vetri (Dealer Partner), in collaboration with the Tata Hitachi team from Madurai, successfully conducted an operator training program on 17<sup>th</sup> Nov 2025, reinforcing our commitment to safe operations, skill development, and machine productivity.



## Tata Hitachi Team Visits HTM Canada

A Tata Hitachi delegation comprising Mr. Natarajan Murugan (Design), Mr. Amit Kumar Das (P.E), Mr. Monoj Kanti Sing (Production), Mr. Debaprasad Sasmal (Production) and Mr. Vijay Kumar Singh (QC) visited Hitachi Construction Truck Manufacturing Ltd. (HTM), Canada to gain insights on EH1100-5 assembly processes, test truck build and testing.

## Value-Based Selling for Dealer Sales Team

The Value-Based Selling Training program focuses on equipping dealer sales teams with the skills to position product value over price. The training emphasizes the importance of educating customers on the overall value proposition and return on investment (ROI) offered by Tata Hitachi products, enabling sales professionals to confidently justify pricing through performance, reliability, and lifecycle benefits.

The Value-Based Selling Training was conducted in Bengaluru on 13<sup>th</sup>, 14<sup>th</sup>, and 15<sup>th</sup> October 2025, followed by a session in Vijayawada at the MCF of Sri Dhanalakshmi Dealership on 12<sup>th</sup>, 13<sup>th</sup>, and 14<sup>th</sup> November 2025. The sessions witnessed active participation and meaningful engagement from dealer sales teams, contributing to a more value-driven sales approach.



### Dealer Training on Technical Solutions

Knowledge Sharing Sessions were conducted by the Service Team of Tata Hitachi for the dealership teams, aimed at strengthening their capability and confidence in handling customer requirements. These sessions enabled participants to gain deeper expertise in technical solutions, troubleshooting approaches, and best practices in service support.

In addition, the program emphasized how effective service delivery directly contributes to customer satisfaction, retention, and long-term trust. The sessions also highlighted the importance of Service Revenues as a critical driver of overall business growth, reinforcing the role of the dealership service function in building sustainable profitability and stronger customer relationships.



### One-Day Knowledge Sharing Program for Vendor Partners – Quality Month 2025

As part of Quality Month Celebration 2025, the Vendor Quality Control (VQC) team of Tata Hitachi, Kharagpur, conducted a one-day knowledge sharing and training program for vendor partners on 19<sup>th</sup> November 2025. The program saw participation from over 21 vendor partners and 38 representatives, reflecting strong engagement across the supplier ecosystem.

The training was led by an experienced panel of trainers including Mr. Sandeep Mishra (DM-VQC), Mr. Manoj Barik, Mr. C. M. Thakur (Area Manager – PAG East, Tata Steel), Mr. Amarendra Mohanta, Mr. Subhasish Kumar, Mr. Sandeep Pujari, Mr. Prabhjot Singh, Mr. Mani Bhushan, and Mr. Shahjahan Ansari.

Designed to enhance collaboration and reinforce a shared commitment to quality excellence, the program covered key topics focused on aligning Tata Hitachi's quality standards, improving processes, and sharing best practices. The initiative reaffirmed our collective goal of ensuring consistent adherence to the highest quality benchmarks across the value chain.



## Dealer Interaction Program – Zone S1

A focused Dealer Interaction Program was conducted by the Field Head of Zone S1, bringing together teams from Service, MCF, and Parts of PSN Kochi and Calicut.

The session served as an important platform to review customer expectations, share insights from the field, and strengthen alignment across teams. Key discussions revolved around customer satisfaction, service response, machine uptime, and lifecycle support, all of which remain critical levers for sustained customer trust and loyalty.

The initiative contributed to reinforcing coordination between dealer teams and Tata Hitachi's field organization, ensuring readiness in delivering enhanced customer experience and business performance in the territory.



## Cold Start Testing Completed Successfully at iCAT Gurugram

Challenges from every side. Temperatures at  $-20^{\circ}\text{C}$ . Yet, the BX100 cold start testing triumphed at iCAT. Nithin Raj from the Design Team, along with team members, successfully conducted a cold start test at iCAT, Gurugram, overcoming extreme conditions and proving the machine's performance reliability.



## Customer Staff Training Conducted at Villupuram

Customer staff training was conducted for M/s Renugambal Enterprise at their Blue Metal Quarry site in Villupuram, Tamil Nadu. The initiative focused on enhancing operator skills, improving machine handling practices, and strengthening day-to-day maintenance awareness to improve uptime and productivity at site.

The Chennai Tata Hitachi Branch team, along with Dealer Partner – M/s Chennai SSSS, jointly facilitated the training. The programme received positive response from the customer, with participants actively engaging in demonstrations and discussion sessions.



# TATA HITACHI

Reliable solutions

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Compiled and Edited by the Communications Team