

VOLUME 11

JANUARY– MARCH 2019

SILVERLININGS



**ONWARDS
& UPWARDS**
ANNUAL BUSINESS CONFERENCE, 2019



Tata Hitachi Construction Machinery Company Private Limited



MESSAGE FROM THE MANAGING DIRECTOR

Dear colleagues,

Let me begin by thanking and congratulating each one of you for your contribution as a member of Team Tata Hitachi.

An eventful quarter and an equally eventful financial year 2018-19 has come to an end.

In 2018-19, the market overall was positive though there were challenges on the later part of the year due to liquidity issues. Despite external pressures and challenges, we continued with our leadership position in the excavator market. Other challenges this year were in the form of steel and commodity price increase and depreciating rupee which led to increase in material cost. Nevertheless, as you will be aware, we have achieved several milestones and won accolades and awards: In Sales & Marketing, we closed with a sale of 9275 machines and growth of 13%, successfully launched SHINRAI in East & Central India, launched our new EX Super+ series of Hydraulic excavators, enhanced the thrust on our Heavy Line/ Mining machines

In Customer Service & Spare Parts, we saw a 20% growth in Spare Parts sales and 18% growth in Service revenue. We started the pilot for Mobility solutions.

In our operations, we witnessed the production of more than 9400 machines, saw improvement in our Daily Model-wise Production Adherence, started the production of the EX Super+ series, reached the highest monthly Production level of 831 machines in Nov '18. The transition of Jamshedpur operations to Kharagpur is going on as planned. We completed the Solar energy installation at our Kharagpur plant & began sourcing from the grid at Dharwad

In the Human Resources & Administration department, we saw an improvement in our Employee Engagement Score (Hitachi Insights Survey) and were proud to have received

the "Great Place to Work" certification. We held the first Ekiden marathons and organised Family Day activities at both plants.

But that was not all! We won the 1st rank in painting in International Skill Competition held at HCM Japan, the Regional Award (Inspire the world) at the Hitachi Inspiration of the Year Global Award, 2018, the Hitachi President's Sales Contribution award 2018 for Expansion of Market Share in India for 45-50T Excavators, the 1st Prize in the Consite Global Conference 2018. Our Jamshedpur plant won 'The Machinist Super Shop-floor Awards 2018' for productivity (Large) and we, as a company, won the Best seller for Crawler Excavators & Mini Excavators at the 6th Annual Equipment India Awards

The coming year will be even more challenging. Although we expect the growth in infrastructure development to continue, there are some uncertainties in view of the elections around the corner. While striving for bigger goals and targets, we also need to be very agile, alert and move with caution to be prepared to deal with any headwinds in the economy.

I am confident that we will be able to tide over all the challenges with planning, team work and commitment.

Once again, thank you to each one of you and my best wishes!! Looking forward to a brighter, better and more fulfilling 2019-20!

Sandeep Singh
Managing Director

MESSAGE FROM THE ASST. VICE PRESIDENT

(Sales and Marketing)

Dear colleagues,

We ended the last quarter of 2018-19 clocking a record breaking sales of 9275 machines, including the numbers for the newly launched Shinrai – a first for the organization! My congratulations to you all for making this happen – your commitment, dedication and perseverance helped us achieve this!



With competition intensity increasing, 2019-20 promises to be a year of new, and possibly greater, challenges. Financing of equipment may become tougher due to changes in NBFC related regulation, the upcoming regulatory changes on emission norms in 2020 & 2021 for wheeled and non-wheeled equipment – will cause both short and long-term impact on our business and strategy. We need to gear up to meet this.

Further, with the rise in steel & commodity prices, realizing fair prices from the markets and keeping costs under control will both be critical. The run up to the elections will impact demand, something we need to be alert to.

Our Annual Business Conference in March set the tone for 2019-20. Our theme for the coming year was Onwards and Upwards. Onwards with resilience and determination: upwards to achieve greater heights. We must maintain our market leadership in excavators and make substantial inroads into the Backhoe Loader and wheeled loader segments. Our Shinrai, which has been successfully launched in the South, East and in parts of Central, and North has started earning a good name

for itself, and will make its mark during the coming year.

As we all know, great things happen only when we try! Let us therefore, overcome challenges that come our way and strive to win – both in the marketplace and in the hearts of our customers!

I am confident that with our team work, and passion, we will battle the odds and conquer new territories in the coming year.

Let's make 2019- 20 more memorable!

Chalo Desh Banaye!

A handwritten signature in black ink, appearing to read 'Hemant Mathur'.

Hemant Mathur
Assistant Vice President,
(Sales and Marketing)



BREAKING NEWS!!!

Tata Hitachi clocked 9275 units this year which is our highest figure in terms of Machinery Sales in the history of the organization!!!! A very proud moment for us indeed!



Celebrations at Chennai 4S



Celebrations at Chennai 4S



Celebrations at Chennai 4S

Ahmedabad branch celebrations



Celebrations at Hyderabad and Vetri , Madurai

Celebrations at Pune

ACCOLADES COME OUR WAY

Believing that excellence is not an act, but a habit, we were delighted to have received recognition from the market and within our group. Congratulations to our team members for keeping the Tata Hitachi flag flying high.



D L Shah National Quality award



- Tata Hitachi – Kharagpur plant was felicitated with the prestigious QCI-DL Shah National Quality Award 2018 (Platinum level) for its project titled ‘Structural Ultrasonic Testing (UT) Straight Pass Improvement Journey towards Global HCM Standards’ for significant improvement in UT straight pass in last 3 years. The award was presented by Mr. Hari Taneja (Trustee, DI Shah Trust) and Mr. K C Mehra (Chairman NBQP) to Tata Hitachi Team comprising of Mr. Anand (Quality-Head Tata Hitachi), Mr. Ravi Marrapu (DGM, Production KGP), Mr. Pranay Kumar (DM, Fabrication KGP) and Mr. Kumar Sawrav (ADM, QC KGP) at the 2nd Regional Quality Conclave - the flagship event of Quality Council of India held at Hyatt Regency Pune.

- We had participated in **Inspiration of the Year Global Award 2018** with the topic “Layout finalization of the plant using linear programming and Systematic Layout planning tools”. Our entry was selected for Hall of Fame.

TATA HITACHI WORLD CORPORATE GOLF CHALLENGE

The third edition of the Tata Hitachi World Corporate Golf Challenge rolled out in Mumbai, Delhi, Hyderabad and Bangalore with enthusiastic participation from the customers and trade.

Our celebrity participants included musician Raghav Sachar in the Mumbai leg and cricketer Murali Karthik in the Delhi leg. From HCM, Senzaki Masafumi san and Koji Tahara san participated in the Delhi leg.



Mumbai leg



Hyderabad leg



Delhi leg



INAUGURATION OF NEW PREMISES

New premises of the Udaipur branch office at Pula Road, Fatehpura was inaugurated on March 27th by Mr. Shin Nakajima and Mr. Hemant Mathur



Udaipur office inauguration



Inauguration of TIME dealer premises

Mr. Sandeep Singh and Mr. Shin Nakajima inaugurated **the new integrated facilities of TIME Equipment, Faridabad.**

ANNUAL BUSINESS CONFERENCE

This year's **Annual Business Conference** was held in Kolkata on March 22nd.

A visit to the Kharagpur plant was arranged on March 23rd. The theme for the Annual Business Conference was 'Onwards and Upwards' – urging us to see opportunity in every difficulty – instilling confidence in us to move onwards and upwards, charter new courses, overcome challenges that come our way and strive to win – both in the marketplace and in the hearts of our

customers! The two days saw us introspecting on the year that has ended and identifying and outlining the challenges for the year ahead. The first day ended with a musical evening with artists on the saxophone and synthesizer. The next day was a visit to the Kharagpur plant where our dealership fraternity was taken around our excavator assembly line, the new Re-man center, the Operator Training School and the Parts Warehouse.



PLANT NEWS

KHARAGPUR

The First EKIDEN marathon relay was successfully conducted on 11th January 2019. A total of around 250 employees, 198 runners including 10 volunteers gathered for the event. Registration started at 07.30 am and race was conducted in two batches. The team with best timing was declared winner for the event.



Ekiden Race at Kharagpur



Family day at KGP

The 2nd Family Day was celebrated with pomp and grandeur. It started with the welcome of employees along with their families and they were guided towards food stalls for breakfast. Simultaneously the painting competition started for kids. MD along with Plant Head and other senior dignitaries inaugurated the event with lighting the lamp. The series of events saw the showcasing of internal talent along with entertainment by RJs and singers. The program ended with a sumptuous lunch and vote of thanks by Plant Head.



Mr. Koji Tanaka, Director HCM visited the plant and was welcomed by MD, Plant Head & HOD's. He visited the Fabrication shop, assembly shop, OTC and Re-man center during the visit and planted a sapling in the premises.

A Paint Booth Training Dojo was inaugurated in the Sheet Metal Paint Shop by the Plant Head along with Production Head, Mr. M. Ravi Kumar and Advisor.



Inauguration of Paint Booth training center



The National Safety Day celebrations begin

Flag hoisting on National Safety Day

National Safety Day was celebrated with a whole week of activities including training on defensive driving by expert from the Tata Motors road safety faculty, training on safe bike driving and safe four-wheeler driving by an outside agency, a slogan competition on road safety and an idea competition on road safety.

A voluntary blood donation camp was organized to celebrate Sir JRD Tata's birthday in association with the State blood transfusion council. 48 unit of blood was collected.



Blood Donation Camp



Participation in work shop on suggestion scheme by INSSAN

Mr. Mani Bhushan Kumar and Mr. Salil Srivastav participated in one day seminar on Suggestion scheme by the **Indian National Suggestion Scheme' Association (INSSAN)** at Jamshedpur. The objective of this seminar was to stimulate creative thinking and to encourage employees to participate atheistically and regularly for improvement of company.



Despatch of First ZX 650 from KGP plant

The first ZAXIS650 was dispatched from the plant. Mr. Arup Mukherjee (Plant Head), Mr. Ravi Marappu (Production Head) and HOD flagged off the truck carrying the machine.

We participated in the **33rd Indian Engineering Congress** at Udaipur, organized by the institution of Engineers (India), IEI. The team was led by Mr. Arup Mukherjee (Plant Head-KGP) with Sanjiv Ranjan (PE) and Abhijit Kar (PPC). The team presented a paper on "Elimination of Gear Grinding Operations of Gear by Finish Hobbing Manufacturing of Gears".



33rd Indian Engineering Congress presentation



33rd Indian Engineering Congress



Winner at Flower show

Tata Hitachi, Kharagpur emerged as the Winner (Institutional Category) in the Annual Flower Show held at Tata Metaliks, Kharagpur.

DHARWAD

A cleanliness drive was carried around the shop floor roads of paint shop, Shot blast, and maintenance.



Cleanliness drive around the shop floor roads of paint shop, Shotblast, maintenance in Dharwad plant



Cricket Tournament

An Inter shop Cricket tournament for employees was held at the Police Head Quarters Ground Dharwad. A total of 11 teams participated in the tournament (Fabrication, Gear Shop, Mini Shop, Office 1, Midi Shop, New Attachment, Office 2, Shinrai Shop, Stores, Paint/Maint/SB, Dispatch team). The Plant Head Mr. Umapathy & Deputy Plant Head Mr. G B Kulkarni inaugurated the cricket tournament. The Best Batsman - Rajashekar Reddy - PE, Best Bowler - Nikhil Hiremath - SCM, Man of the series - Sandeep Khot - CSD, 2nd Runner Up - Office 1 Team (Captain - Nikhil Hiremath), 1st Runner Up - Paint/Maint/SB Team (Captain - Mahesh Kadam), Winner - Office 1 Team (Captain - Naveen Kumar R T).



Tools display exhibition

A Tools Display Exhibition at Assembly training Centre was conducted by M/s. Cromwell Industrial Supplies Pvt Ltd, Bangalore. During the Exhibition tools of KENNEDY, COBE and CROMWELL made some special tools required for production and quality inspection. These were displayed along with regular tool, like pneumatic nut runner, grinding tools and different type of bits, PPEs and open-end ratchet spanners, combination spanner, broken tap remover, Head damaged bolt remover, 4 sizes in 1 tool and tools for electrical uses were displayed.

JAMSHEDPUR

The **70th Republic Day** was celebrated at Tata Hitachi's Jamshedpur Plant Mr. Rakesh Kashyap collaborated with the Tata Hitachi Security

personnel and conducted a parade and march past. The National Flag was hoisted by the Mr. N C Mahapatra, Sr. GM (Kharagpur & Jamshedpur Plant). Patriotic Songs were rendered by the Rivaaz Musical Group. Mr. Pankaj Kumar Jha, Head Administration (Kharagpur & Jamshedpur Plant) delivered the vote of thanks.



Republic Day celebrations



Founder's Day celebrations



The **180th Founders Day** was celebrated at the plant.



National Safety Day celebrations

National Safety Day was conducted by Mr. Ravindra Sharma from EHS department. The Safety Flag was hoisted by Mr. N C Mahapatra, Sr. GM (Kharagpur & Jamshedpur Plant) along with Mr. C. Majhi, President, Telcon Workers' Union. The Safety theme was unveiled by Mr. N C Mahapatra.

CORPORATE OFFICE ACTIVITIES

The **Corporate office** celebrated founder's day on March 3rd. Taking a break from work, we celebrated Holi! And shifted into a new premise on the second floor! In the sports front, Team Tata Hitachi lifted the 2019 One Hitachi cup again! Congratulations!!!



Founder's Day Celebrations



Holi celebrations at the Corporate Office



Inauguration of the top floor of the Corporate Offices



Team Tata Hitachi lifts the 2019 One Hitachi Cup again !

OTHER NEWS

M/s. Shankar Equipments Limited, the Tata Hitachi Dealer for Bihar, had organized an Annual CSD meet in the premises of their Head Office at Patna. The Entire CSD Team of SEL attended the same.



Annual CSD meet for Shankar Equipments Limited



Dharwad plant celebrations



International Women's Day Celebrations: This day was celebrated with great gusto at the corporate office, the branch offices and the plants.



Kharagpur plant celebrations



Bangalore Branch Office celebrations



Corporate Office celebrations



Vendor Council



Bag distribution



With the school children



Tree plantation

The Vendor Council Meet was held at Bangalore.

Total Earthmovers Private Limited participated in a tree plantation and school bag distribution program at Raigad Zilla Parishad Prathamik Shala.



Jungle safari



With the training team



River rafting in Kali river

The training department went on an **annual meet cum adventure tour** to Whistling Woodzs, Dandeli.



The participants



PSN Kochi wins the All Kerala Earthmoving Companies Cricket Tournament

Team Tata Hitachi Hyderabad participated in the **5K Walk for Children Education** organized by the Rotary Club of Hyderabad, Gachibowli. Seven members of Tata Hitachi participated in the walk along with their families.

The All Kerala Earthmoving Companies Cricket Tournament was held at Kochi. Four teams participated – CINZAC, POPULAR JCB, PSN and Sundaram Finance. PSN Kochi emerged winners.

LAUNCHES

This quarter saw a slew of **Shinrai launches** at **Bhubaneswar, Kolkata, Gulbarga, Varanasi, Faridabad and Jodhpur. EX130 Super+ was launched at Kota, Nanded, Vishakhapatnam, Villupuram, Bodeli and Coimbatore. EX130 Super+ and EX200 Super+ at Rewa. EX130 Super+ at Raipur and EX70 Super+ at Kundapura.**



EX70 Super+ launch at Kundapura



EX70 Super+ launch at Kundapura



EX130 Super+ launch at Kota



EX130 Super+ launch at Bodeli



EX130 Super+ launch at Coimbatore - machine display



EX130 Super+ launch at Coimbatore



EX130 Super+ launch at Nanded



EX130 Super+ launch at Raipur



EX130 Super+ launch at Villupuram



EX130 Super+ launch at Vishakhapatnam



EX210 Super+ and EX130 Super+ launch at Rewa



EX130 Super+ launch at Villupuram



EX210 Super+ and EX130 Super+ launch at Rewa



EX130 Super+ launch at Villupuram



EX210 Super+ launch at Devanahalli



Shinrai launch at Kolkata



EX210 Super+ launch at Devanahalli



Shinrai launch at Kolkata



Shinrai launch at Kolkata



Shinrai launch at Bhubaneswar





Shinrai launch at Bhubaneswar



Shinrai launch at Bhubaneswar



Shinrai launch at Faridabad



Shinrai launch at Gulbarga



Varanasi launch of Shinrai

Shinrai launch at Jodhpur

KEY HANDOVERS

Four Shinrai key handovers took place at Raipur, One at Salem. One more at Senthamangalam, Namakkal, Five EX210 SUPER+ excavators were handed over at Naharlagun. TL340H was handed over at Bharuch. The Chennai team handed over two numbers of ZAXIS470H.



Five EX210 Super+ machines handed over at Naharlagun



One more Shinrai handed over at Raipur



Raipur key handovers to Mr. Jagtaran Sahu and Mr. Ganesh Ram Patel.



Shinrai handover at Namakkal



Shinrai handover at Namakkal



Shinrai handover at Raipur



Tata Hitachi Shinrai handover at Salem



TL340H key handover at Bharuch



The fourth Shinrai backhoe loader handover at Raipur



TL340H key handover at Bharuch



ZAXIS470H handed over at Chennai



Roadshows were held for **EX130 Super+** at **Khandwa and Aurangabad**. Shinrai roadshows were held at **Kolkata, Bhubaneswar, Patna, Jharkhand and Raipur**. Roadshows were held for **TL340H** was held at **Bhopal** and at the **Mumbai-Goa highway, Maharashtra**. A roadshow for **EX200 Super+** was held at **Gwalior**.



EX130 Super+ roadshow at Khandwa



EX200 Super+ roadshow at Gwalior



Shinrai roadshow at Bhubaneswar



TL340H roadshow at Maharashtra



Shinrai roadshow at Patna



Shinrai roadshow at Jharkhand



Shinrai roadshow at Kolkata



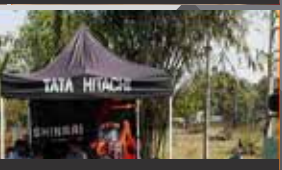
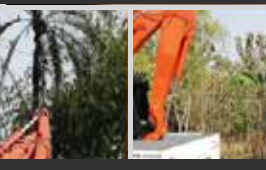
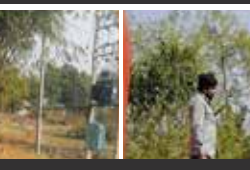
Shinrai roadshow at Jharkhand



Shinrai roadshow at Kolkata



Shinrai roadshow at Kolkata



Shinrai roadshow at Nagpur



Shinrai roadshow at Raipur



TL340H roadshow at Bhopal



CUSTOMER MEETS

A customer meet for **Shinrai** was organized at Hyderabad for Key Account customers. On display was the new Backhoe Loader, **Tata Hitachi Shinrai**. In partnership with **Rama excavators**, a customer meet was held at **Karimnagar** for the new **Super+ series** of hydraulic excavators. **PSN Karnataka** hosted a customer meet for

ZAXIS220GI and TL340H at Kolar. A small customer meet along with the **display of Shinrai** was held at the **Hubli office**. A presentation to the board and contractors of the **Sonal Municipal Board** was made at **Silchar**. A customer meet was held at **Aizwal** with **EX200LC and EX130 Super+**.



Hyderabad Key Account Customer meet for Shinrai



Hyderabad Key Account Customer meet for Shinrai

Karimnagar customer meet for the Super+ series



Presentation to Sonai Municipal Board, Silchar

PSN customer meet at Kolar



PSN customer meet at Kolar

Shinrai customer meet at Hubli



Super+ series launch at Aizwal

OPERATOR TRAINING

Our service team from Nellore conducted a training program on operations and maintenance of our Dumpers at Rasun. Operator training was held at **UPS, Tekkali office. Service engineers** participated in an **Operation and maintenance training on ZAXIS370LCH-GI at Gwalior. Trishul Tread** conducted a training on **TL340H for M/S Saranda Construction and Earth Movers** at Barbil. In partnership with **Harsheel Infra Equipment Private**

Limited, a training was conducted to increase awareness about safety, importance of timely maintenance, best operational practices & do's and don'ts in machine operation. Training to enhance the knowledge of **M/S MIPL staff was held in partnership with Trishul Tread on EX210 Super machines.** A training cum meet for **Backhoe Loader operators was held at Ranebennur, Haveri.**



Backhoe Loader operator meet at Haveri



Operator training at UPS



Operator training in partnership with Trishul Tread



Training in partnership with Harsheel Infra Equipment



Training on TL340H



Training on dumpers by the service team Resun



Training on ZAXIS370H



PARTS MELA

SS Excavation Solutions held a mela showcasing Genuine Tata Hitachi parts at **Panchgaon, Nanded and Goindia**. **Kailash Infratech** held a parts mela at **Jhabua, MP**. But that is not all! A mega celebration for **achieving Rs. 1 crore parts billing in December 2018** was held at the Mumbai branch!



Parts Mela at Nanded



Goindia parts mela



Panchgaon parts mela



Parts Mela at Jhabua, MP



Mumbai branch celebrations

MILESTONE ACHIEVEMENT



601st handover

The **601st Tracked Excavator** for **FY 2018-19** was handed over to **M/s. Yadav Earthmovers** by the Delhi branch at **TIME Equipment's 3S facility at Faridabad**.

FINANCIER MEETS

A Financier Meet with **HINDUJA Leyland Finance Ltd** was held at Jabalpur. In partnership with **Kailash Infratech**, a financier meet was held at Gwalior. **Patna and Agartala** too hosted a financier meet. **ACE Mangalore** organized a financier meet at Mangalore inviting financiers from Mangalore, Udupi, Shimoga and Hassan.



Agartala financier meet



Agartala financier meet



Patna financier meet





Mangalore financier meet



Jabalpur financier meet



Gwalior financier meet

THE MARVEL OF TATA HITACHI MACHINES

As testimony of our commitment towards excellence in customer service by putting customer's interest first in our actions, we provided a customized solution to customer by **dismantling and re-assembling his EX110 Super model** at a height of 11,500 feet from sea level which also called for transporting machine parts through a MI17-V5 Helicopter.



Transporting and weighing of parts



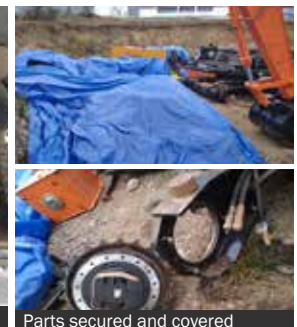
Machine assembling at Gunji



Assembled machine



Helicopter for unloading the parts



Parts secured and covered at the site



Cleaning debris



Excavators at work



Garbage cleaning



Our mighty machines at work

Tata Hitachi excavators were supplied for the world's largest religious congregation: **Kumbh Mela 2019**. In the 48 day record holding religious extravaganza, our excavators were deployed for site preparation and extensive cleaning work. For this, we supplied **two TMX20's, two EX70's and one EX200 to Allahabad Nagar Nigam**.

CUSTOMER TRAINING PROGRAM

A training for customers was organized by **Trishul Tread** at Tata Steel, Kalinganagar to enhance their knowledge about the **EX210 excavators**.

A customer training program was held at **Western Coalfields Limited** on the operation and maintenance of **Tata Hitachi excavators**.



Explaining the features of EX210



Operator turnout



Operators attend the training on excavators



Training on excavators

LOAN MELAS



Loan mela at CAG Salem



Loan Mela at Silchar

A loan mela with **HDB Finance** was held at **CAG Salem**.

We participated in the **"2W to 20W" Mega Loan Mela** organized by **Mahindra Finance, Silchar**.

SKILL COMPETITION



Electrical Knowledge Test



Engine Knowledge Test



Field Service Head NP Singh



Group Photo-Participants & Invigilators



Measurement test



Nakajima San address during award ceremony



National Champion Award by Nakajima San



Regional Champ Award by Mr. Ram Iyer



Regional Champ Award by Mr. Ram Iyer



Regional Champ Award by Mr. Ram Iyer



Trouble shooting in progress



Trouble Shooting

The Technical Training Center at Kharagpur & Dharwad, organize skill competitions for Tata Hitachi and Dealer engineers on regular basis. For dealers, two competitions are organized every year, one on Excavators and the other on Backhoe Loaders. **The Skill Competition for Dealer Engineers on Backhoe Loaders was organized on 6th March' 2019.** Regional Champions from different regions competed for the title of National Champion. **The competition**

was won by South 1 region. Mr. Christopher J of CAG Construction Equipment Pvt Ltd, Salem was the winner. He is now the National Champion-Backhoe Loaders (2018-19). **The other Regional Champions who participated in the event were Mr. Ramesh Chand Khatik (Ramdev Earthmovers), Mr. Prasant Nayak (Trishul Tread Pvt Ltd), Mr. Kalim Isak Sayyad (Total Earthmovers) and Mr. Shaid Famid (MG Brothers Industries Pvt Ltd).**

MACHINE DEMOS



Demo at Bagalkot



Demo at Bannerghatta Road



Demo at Bellary



Demo at Chikkodi



Demo at Chikkodi



Demo at Motala and Buldhara



In partnership with Suryakiran Earthmovers, a **demo of TL340H** was carried out at sites in **Raipur**. **Shinrai demos** were carried out at a blue metal quarry at **Motala and Buldhara**. Demos were held at **Bagalkot, Chikkodi, Bellary and at Banerghatta Road**.



Shinrai demo in dirt at Raipur



TL340H demo at Raipur



TL340H demo at Raipur



PRIDE WINNERS



PRIDE, Tata Hitachi's idea generation program, was conceived to ensure involvement of all employees in improvement initiatives of the organization. We take pride in congratulating the winners for December 2018, January and February 2019.

SMAT-RAN TEAM



A team from SMAT-RAN - Sunny Shaw, Lalit Shah, Abhishek Das and Manjunatha Rao - participated in a blood donation camp – **Project Life Force**. Dipankar, Souvik, Rajesh, Giriraj, Prosenjit, Goutam, Zeeshan, Juhi, Rittika, Shova and Biswajit participated in the **TCS inter process Cricket Tournament** on behalf of Tata Hitachi.

TATA HITACHI

Reliable solutions

Registered Office:
Jubilee Building, 45 Museum Road, Bangalore - 560 025

www.tatahitachi.co.in